

Your visionary partner who makes transformation E.A.S.I.E.R. EXCELLENCE . ALIGNMENT . SUSTAINABLE . INNOVATE . EFFICIENT & EFFECTIVE . RESULTS



U.S. Small Business Administration 8(a) Certified



# **CAPABILITY STATEMENT**

## **COMPANY OVERVIEW**

SCB Management Consulting successfully optimizes project management and system implementation services to help government and private sector leaders who want to optimize operational efficiency and effectiveness by reducing process, staffing and technological deficiencies. SCB's Project Managers with leadership experience and consultative expertise (from Concept through Implementation) deliver sustainable solutions.



### WHY SCB?

- SCB Management Consulting applies a disciplined approach to partner with government agencies and private sector organizations, of all sizes, to design and deliver project management services with our proprietary strategic framework to optimze operational efficiency and effectiveness
- SCB seasoned Project and Risk Managers are with you from conception through implementation
- SCB Project Managers have leadership experience to help government leaders and their teams navigate the internal dynamics and cultural sensitivities that often derail projects

#### **NAICS CODES**

FEATURED CLIENTS

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- 541611 : Administrative and General Management Consulting Service
- 524298 All Other Insurance Related Activities
- 541511 : Custom Computer Programming Services
- 541612 : Human Resources Consulting Services
- 541613 : Marketing Consulting Services
- 541614 : Process, Physical Distribution and Logistics Consulting Services
- 541618 Other Management Consulting Services
- 541690 : All Other Technical and Professional Consulting Services
- 541990 : All Other Professional, Scientific and Technical Services
- 561110 : Office Administration Service
- 611430 : Professional and Management Development Training

#### **CORE COMPETENCIES**

- Service Project, Program and PMO Management
- Professional Development and Technical Training
- Insurance, Risk & Compliance Management
- Strategic Planning
- Susiness Process Reengineering and SOPs

#### **COMPANY CERTIFICATIONS**

#### MBE/WBE

- STATE MDOT, CTDOT, DCDOT, DEDOT, FLDOT GADOT, ILDOT, MassDOT, MnDOT, NCDOT NJDOT, NCHub, OHDOT, PA DGS, PENNDOT, RIDOT, SCDOT, TXDOT WVDOT, VSWAM
- LOCAL Baltimore City, Philadelphia, WMATA









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CUSTOM TRAINING and QUICK REFERENCE GUIDES 'Integrated "How To" & Key Processes



# YOUR TRANSFORMATION PARTNER

We Optimize ERP and System Implementation ROI for Public and Private Sector Leaders BUSINESS PROCESS MAPPING Current & Future State

CHANGE & Communication Management

### SMCM

#### **OBJECTIVES**

- Higher Ed client implementing ERP for first time in decades
- Tenured staff reluctant to embrace new system
- No training materials for proprietary cloud-based system

#### **RESULTS**

- Engaged by CIO to develop custom training materials
- Proposed integrating 'how to' with key processes and internal controls
- Facilitated SME and developer business process sessions
- ✓ Identified need for, and created custom Administrator Guides and developed job aids (e.g., user videos) to improve engagement

## U.S. DOT

#### **OBJECTIVES**

- In preparation for Shared Services organization, standardize and streamline DOT-wide HR processes
- ✓ Facilitate working sessions with HR leader reps from each of the 10 modes to develop SOPs
- 🗹 Gain org-wide buy-in

#### **RESULTS**

- Contract Solution Provided Solution Provided Solution Field Solution Provided HTML Pro
- Developed 'lead SME' process to minimize large group dev time, increase overall efficiency
- Delivered SOP package, despite Covid interruptions—on time and within budget

## **FORTUNE 500 PHARMA**

#### **OBJECTIVES**

- In conjunction with Org Redesign, Increase Time and Efficiency for Contracts Operations Onboarding and Cross-Training
- Re-write balanced SOPs instruction, screenshots, etc.
- Minimize disruption to already busy team
- Reduce drain on team from 100% OJT to 80% self-serve/20% Instructor

#### **RESULTS**

- Selected user-friendly LMS, easy for client to maintain
- Streamlined SOP to LMS development process
- Implemented Change Management Communication Plan to engage team from Day 1

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